



*Solutions and financing for affordable housing  
and thriving communities*

## YOU'RE INVITED!

### USDA Rural Development Northeast Regional Buyers and Sellers Conference

Hosted by New York State Rural Development  
Sponsored by [New York State Rural Housing Coalition](#) and  
[Enterprise Community Partners, Inc.](#)

Where: [The Desmond Hotel](#), Albany, NY

When: June 30 8:00 -5:00 PM  
Reception 5:30-7 PM Sponsored by [Enterprise Community Partners, Inc.](#)  
July 1 8:00 AM-12:00 PM "Green Day"

Spend time with Rural Development Staff from the National Office, NY, PA, OH, NJ, MA, CT, RI and VT. The purpose of this conference is to assist RD borrowers who are interested in selling their properties by bringing potential buyers and sellers together and providing them with information on the transfer process and the financial resources available. There will be training, presentations of actual deals and panel discussions.

Please RSVP to Celeste Frohm by faxing to (585)394-8367 or emailing [celeste.frohm@ny.usda.gov](mailto:celeste.frohm@ny.usda.gov) the attached registration form by June 1, 2010.

There will be a \$50 registration fee. The conference includes 2 continental breakfasts and a buffet lunch. Registration fees should be made payable to NYS Rural Housing Coalition and mailed with a copy of the registration form to:

NYS Rural Housing Coalition  
Attn: Blair Sebastian  
79 N. Pearl St.  
Albany, NY 12207

A block of rooms will be held until June 7 at the special rate of \$110. Please call the hotel at 518-869-8100 and reference group ID# 11O4K6.

We look forward to seeing you there!

**Registration Form**

**Rural Development Northeast Regional  
Buyers and Sellers Conference  
June 30-July 1, 2010  
Albany, NY**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Will you be staying at the Desmond? \_\_\_\_\_

Are you or have you been involved in a transfer/rehab of a 515 property? If so, in what state(s) and in what capacity?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Are you interested in being a panel member or presenter? \_\_\_\_\_

Please fax to: Attn: Celeste, 585-394-8367 or  
email to: [celeste.frohman@ny.usda.gov](mailto:celeste.frohman@ny.usda.gov).

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# OPTIONAL BUYERS AND SELLERS SURVEY

With your permission, Rural Development will post a photograph, property details, and contact information in a PowerPoint presentation to run continuously during the conference. In addition, a compilation of the information will be available to interested buyers and sellers.

## Return by 6/1/2010

Please fax, mail or e-mail ([celeste.frohman@ny.usda.gov](mailto:celeste.frohman@ny.usda.gov)) a signed copy of your survey to:

USDA, Rural Development, Attn: Celeste Frohm  
3037 County Rd. #10, Canandaigua, NY 14424  
Phone: 585-394-0525 X109 | Fax: 585-394-8367

### SELLER

1. Project Name: \_\_\_\_\_
2. Property Information: Date Built: \_\_\_\_\_  
City, State: \_\_\_\_\_  
County: \_\_\_\_\_  
Total Number of Units: \_\_\_\_\_  
Number Units of Rental Assistance (HUD/RA): \_\_\_\_\_  
Type of Property: Elderly\_\_\_\_ Family\_\_\_\_

Additional Information: Please attach a recent photo of your property.

\_\_\_\_\_  
\_\_\_\_\_

3. Owner's Name: \_\_\_\_\_  
Contact Person: (If other than the owner) \_\_\_\_\_  
Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Telephone : \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

**I authorize release of this information to interested purchasers: (signature of owner required)**

\_\_\_\_\_  
(Owner) (Date)

### BUYER

- 1, Name: \_\_\_\_\_
2. What type of operation are you seeking? For-Profit\_\_\_\_ Not-For-Profit\_\_\_\_
3. What type of purchaser? Individual \_\_\_\_\_ Entity \_\_\_\_\_  
Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Telephone Number: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_
4. Counties or states where you may be interested in purchasing properties? \_\_\_\_\_

5. Have you previously purchased RD financed properties (if so, please provide name and location):  
\_\_\_\_\_

**I authorize release of my information to potential sellers of properties: (signature required)**

\_\_\_\_\_  
Authorized representative of the purchaser (Date)

Buyers and Sellers Conference  
June 30-July 1, 2010  
The Desmond Hotel  
Albany, NY

Sponsor and Exhibitor Opportunities – Return by 5/30/2010  
Please Return Form and Payment to:

NYS Rural Housing Coalition  
Attn: Blair Sebastian  
79 N. Pearl St.  
Albany, NY 12207

- Platinum Sponsor \$1000.00 includes exhibitor table and 3 free Registrations  will use table  will not use table
- Gold Sponsor \$750.00 includes exhibitor table and 2 free registrations  will use table  will not use table
- Silver Sponsor \$500.00 includes exhibitor table and 1 free registration  will use table  will not use table
- Other \_\_\_\_\_

All sponsors will be recognized in our program agenda!

Registration Deadline for Sponsors and Exhibitors May 30, 2010  
Payment in the form of check payable to NYS Rural Housing Coalition must accompany all registrations and sponsorships.

- My check for \$\_\_\_\_\_ is enclosed, Check # \_\_\_\_\_
- Name: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
Email address: \_\_\_\_\_

NYS Rural Housing Coalition Contact Information:  
Blair Sebastian  
Phone: 518-458-8696 x11  
Email: [blair@ruralhousing.org](mailto:blair@ruralhousing.org)