

# RD Buyer Seller Conference

August 10-12, 2010

Ritz-Carlton, New Orleans, Louisiana



**Join us to talk about Section 515 housing preservation.**

**Who will attend:**

- **National and State RD officials**
- **State housing finance agencies**
- **Investors**
- **Owners/Developers**

**This conference is tailored for Section 515 owners located in Arkansas, Louisiana, Mississippi, New Mexico, Oklahoma, Puerto Rico and Texas.**

**Sponsored by the Louisiana Rural Rental Housing Association**

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Meeting Location:  
Ritz Carlton  
921 Canal Street  
New Orleans, LA 70112  
RD rate \$104/night, \$129 attendees  
Attendees are responsible for  
making their reservation:  
Online:  
[www.ritzcarlton.com/neworleans](http://www.ritzcarlton.com/neworleans)  
Group Promo Code: BIHBIHA  
Telephone:  
1-800-826-8987  
Reference "RD Buyer Seller Conference"  
July 20, 2010 is the cut-off for the preferred  
meeting rate.

## Meeting Information

Registration fee is \$125 payable to the "Rural Rental Housing Association of Louisiana." **The registration fee is waived for RD personnel.**

The Ritz Carlton is located in the Central Business District ( CBD) that is adjacent to the French Quarter.

The Louis Armstrong International Airport services New Orleans. A cab ride costs \$33.00 from the airport to the CDB for one or two persons and \$14.00 (per passenger) for three or more passengers. Pick-up is on the lower level, outside the baggage claim area. A shuttle service is available to the CBD for \$20.00 per person. Call 1-866-596-2699 or 504-522-3500 for more details.

New Orleans is hot in August. Business casual is suggested. Attendees are not required to wear a coat and tie.

For a list of things to see and do, visit the New Orleans Convention and Visitors Bureau website: [www.neworleanscvb.com](http://www.neworleanscvb.com).

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## AGENDA

<b>August 10</b>	RD Private Meeting
12:00-5:00	Registration Open
<b>August 11</b>	
8:15-8:30	<b>Opening Remarks</b> Clarence Hawkins, Louisiana State Director
8:30-10:15	<b>Pathways to Preservation</b> Larry Anderson, Acting Deputy Administrator Mike Steining, Director Guaranteed Loan Division
10:15-10:30	<b>Break</b>
10:30-11:15	<b>Underwriting Principles</b> Carlton Jarratt, Senior Realty Specialist
11:15-12:00	<b>Capital Needs Assessments</b> National Office Program Support
12:00-1:00	<b>Lunch on your own</b>
1:00-2:30	<b>Where are the preservation funds?</b> <i>The economic downturn has limited the sources of available funds for housing preservation. This panel discusses sources of funds and exit strategies for investors.</i> Kerry Banks, moderator Milton Bailey, President LHFA (invited) Gary Robinson, Raymond James Mike Regan, Boston Capital
2:30-3:00	<b>Break</b>
3:00-4:30	<b>Fixing up what you've got</b> <i>Your complex is 20 years old and needs rehabilitation. Discussion on how to work through the funding or transfer process to start bending nails and get to work.</i> Dennis Hoover, moderator Greg Kemper, Arkansas State Office Darnella Smith-Murray, Mississippi State Office Terri Dauzat, Louisiana State Office
5:00-7:00	<b>Meet &amp; Greet Cocktail Reception</b> <b>Ritz Carlton</b>
<b>August 12</b>	
8:30-9:30	<b>515 NOFA Overview</b> National Office Personnel
9:30-10:15	<b>Avenues for Green Construction</b>
10:15-10:30	<b>Break</b>
10:30-11:30	<b>Everyone has an opinion, let's hear yours</b> <i>Can't understand a 3560 rule or want a change? Now is the time for you to climb on the soapbox and express your views. Discussion of RD policy between stakeholders. Audience participation is encouraged.</i> Murray Calhoun, moderator Larry Anderson, Acting Deputy Administrator Yvonne Emerson, LA RD Multifamily Director Patrick Barbolla, Texas

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## Registration Form

**\$125 Registration Fee**  
**Registration fee waived for RD personnel**

Name		Title	
Company/Organization			
Address			
City		State	Zip
Telephone		Fax	
e-mail			

To register please make check out in the amount of \$125 payable to the "Louisiana Rural Rental Housing Association, Inc." and send:

Louisiana Rural Rental Housing Association  
c/o Sarah Swan  
3224 26th Street  
Metairie, Louisiana 70002  
Tel. 504-561-1172; Fax 504-561-1182  
E-mail: [sswan@mac-rellc.com](mailto:sswan@mac-rellc.com)

No cancellations.